

Millan N. Hupp

(b) (6)

Education

Oklahoma State University
Bachelor of Science: Hotel and Restaurant Administration. Minor: Political Science

May 2014

Experience

Political Fundraising and Operations – Attorney General Scott Pruitt
Tulsa, OK

February 2015 – present

- Primary contact/liaison for Attorney General Pruitt's political team
 - Main interface between AG Pruitt and Republican Attorneys General Association
 - Main interface between AG Pruitt and donors and political contacts
- Execution of fundraising strategies for 501c3 and Leadership PAC
 - Aided in developing and executing fundraising plans and was responsible for collection of funds
 - Prepared briefings and messaging
- Staffing and scheduling for an elected official
- Relationship cultivation and management
 - Donors, organizations, lobbyists, constituents, principals
- Managed every aspect of a campaign operation
 - Donor file
 - Record keeping
 - Finance management/ compliance with state ethics and FEC
- Inception to dissolution of two federal PACs and dissolution of a state committee
- Experience in communications, social media, general consulting, solicitation and prospecting, and polling

Embassy Suites Nashville-Airport (Aimbridge Hospitality)
10 Century Boulevard, Nashville, TN 37214 615-871-0033

July 2014-February 2015

- Business Travel Sales Manager
 - Contract negotiation and RFP bids for local and national accounts
 - Responsible for meeting quarterly sales goals
 - Relationship building through community involvement and sales blitzes
 - Work with local contacts, Hilton national account owners, and utilize available resources to move market share
 - Act as liaison between the hotel and the community

Weekend Manager on Duty shifts

Oklahoma City Convention and Visitor's Bureau
123 Park Avenue OKC, OK 73012 405-297-8912

August 2013-December 2013

- Intern: Convention Services
 - Tasked with attending to walk-in and call-in orders for visitor information
 - Accompanied supervisors on site visits for potential conventions
 - Assigned many projects involving local and national organizations
 - Researched various methods for promoting tourism and city attractions

Westin San Francisco Market Street (High gate Hotels)
50 3rd Street San Francisco, CA 94103 415-974-6400

June-July 2012

- Intern: Human Resources
 - Dealt in Microsoft Operating Systems, EV5, ADP Timesaver
 - Assisted in organization of associate appreciation events as well as hotel's participation in a city wide fundraiser (Leukemia & Lymphoma Society: Million Dollar Mission)
 - Assisted in hotel wide communication through various methods including emails and postings
 - Attended operational meetings including union grievances, mediations, workers compensation, and safety

Eskimo Joes Restaurant
501 West Elm Avenue Stillwater, OK 74074 405-372-8896

August 2010-May 2014

- Server Shift Leader

Worked my way to this position first starting out as host, then expeditor, then server, and finally server shift leader

Leadership/Activities/Service

Oklahoma Federation of Young Republicans

April 2016 - present

First District Vice-Chair

Liaison between county chapters and the executive team

Tulsa Republican Women's Club

March 2016 - present

Member

Oklahoma House PAC

Volunteered to assist with fundraisers during election cycle